

APPLICANT'S NAME			DATE
BUSINESS NAME			HOME PHONE
BUSINESS ADDRESS			BUSINESS PHONE
CITY	PROV.	POSTAL CODE	FAX NUMBER
DESCRIBE YOUR SERVICES AND/OR PRODUCTS.			REGISTRATION FEE \$ 25 (New Members ONLY)
			SEMI ANNUAL MEMBERSHIP - \$315 \$
			OR
			ANNUAL MEMBERSHIP - \$550 \$
			TOTAL AMOUNT ENCLOSED \$

UPON ACCEPTANCE, FEES ARE NON-REFUNDABLE

PLEASE COMPLETE FULLY

- How long have you been with the company you are representing today?
- Is the occupation under which you are applying for membership a full or part time position?

<input type="checkbox"/> FULL TIME	<input type="checkbox"/> PART TIME
<input type="checkbox"/> YES	<input type="checkbox"/> NO
<input type="checkbox"/> YES	<input type="checkbox"/> NO
<input type="checkbox"/> YES	<input type="checkbox"/> NO
<input type="checkbox"/> YES	<input type="checkbox"/> NO
- Are you willing to be able to make the commitment to arrive by 7:00 AM and stay until 8:30 AM.
- Are you willing to abide by the Business Exchange Team rules and procedures?
- Is there an individual who would be able to attend meetings in your absence?
- Do you belong to any other networking organizations?

If so, please list:

CONTRACT FOR PROFITABILITY

I agree to the following terms and conditions as part of my membership in the Waterloo Region Business Exchange Team as a dedication to my own profitability and the profitability of others.

- I will attend every meeting and when I am unable to attend, I will send a substitute to take my place. I understand that a fourth absence within a six month period, the Team Support Group may open my position to another qualified professional.
- I will arrive on time each week and not leave early.
- I will give good, qualified leads.
- Whenever possible and applicable, I will switch my personal buying to appropriate members of The Business Exchange Team.
- I agree to maintain ethical standards that are equal to or above that of the rest of my profession. I agree to be truthful to all members.
- I will always give the kind of high quality service I expect from others.
- I will provide the products or services at the prices I have quoted.
- I will build goodwill and trust among the members and their leads.
- I will take responsibility for following up promptly on the leads I receive.
- I will follow the Business Exchange Team policies and Code of Ethics.

CODE OF ETHICS

"As a member of the Waterloo Region Business Exchange Team, I commit to..."

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|---|---|
| 1. provide my services to the standards agreed upon at the prices quoted. | 4. take responsibility for promptly working on the leads I receive. |
| 2. be truthful with members and the leads they give me. | 5. follow the code of ethics of my professional or industry organization. |
| 3. build and promote confidence and good business relationships with the members and their leads. | 6. be supportive of the TEAM and its members. |

APPLICANT'S SIGNATURE

DATE

RECOMMENDATIONS TO PRESIDENT (office use) <input type="checkbox"/> ACCEPT APPLICANT CHAIR CATEGORY: _____ <input type="checkbox"/> DECLINE APPLICANT	COMMENTS _____ _____
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AUTHORIZED (Signature of Membership Team)

DATE